

OptiLink Data Services

The business of information.

At the core of your business is information. To truly mine and leverage your organization's store of knowledge, you need a reliable network that can deliver an array of critical information across the business and beyond its walls — quickly and dependably.

Our transparency is your benefit.

OptiLink's world-class fiber optic network is one of the largest and most advanced networks of its kind. Giving a power boost to business information, OptiLink moves mission-critical data to and from its destination faster, more reliably, and with greater accuracy than ever before. OptiLink's real advantage is its transparency: Our technology and people are working behind the scenes to make your business operate with optimum efficiency.

The power behind OptiLink Data Services is our revolutionary 100% fiber optic network, over which information can travel at speeds unattainable through traditional connectivity offerings. OptiLink's lowest speed offering, 1.5 Mb, is 26 times faster than dial-up, 2 times faster than standard DSL and 1.5 times faster than a standard cable modem. What's more, with OptiLink, you can upload and download files with equal speed, making your online experience more efficient and enjoyable. Internet access, email, website hosting and data transfer have never been so simple, fast or dependable.

Tangible business value.

Many businesses throughout Dalton and the surrounding areas have already realized the benefits of Dalton Utilities' fiber optic network:

- Pediatrician Jeffrey White, M.D., uses Dalton Utilities' fiber optic network to connect his offices in Dalton, Chatsworth, and Calhoun, making data on the 200 patients the practice sees each day instantly available, no matter which office the patients visit.
- Carpet manufacturer J&J Industries uses the power of Dalton Utilities' fiber optic network across its business to share information and speed business processes. As just one example, data-intensive customer floor plans that used to take 30 minutes to download and print now take just three minutes — a 90-percent time savings.
- Accounting firm Winter & Harris is using Dalton Utilities' fiber optic network to turn its vast library of hard-copy files into instantly accessible data and customer information, which allows the firm to respond more quickly and accurately to the needs of its clients.

All of these businesses — like yours — can expect even more from OptiLink's fiber optic network in the future. As new system upgrades become available, they are automatically delivered to OptiLink customers. No waiting, no downtime.

What is POSSIBLE™



See the reverse side for OptiLink Service details and pricing.

OptiLink Data Services

Service	Features	Price per month	Price per month with 2 or more OptiLink Services
Basic Service - 1.5 Mb	5 Email Addresses and 2 IP Addresses	\$34.95	\$29.95
Enhanced Service - 3 Mb	5 Email Addresses and IP Addresses	\$59.95	\$54.95
Premium Service - 4 Mb	5 Email Addresses and 2 IP Addresses	\$74.95	\$69.95
On-Site Support	To fix non-OptiLink problems (layer 3, etc.)	\$95.00 per hour	\$95.00 per hour
5 Additional Dynamic IP Addresses		\$10.00	\$10.00
1 Static IP Address		\$5.00	\$5.00
5 Static IP Addresses		\$9.95	\$9.95
5 Additional Email Addresses		\$9.95	\$9.95
10 Additional Megabytes of Storage		\$5.00	\$5.00

By itself, or in combination with OptiLink Voice Services and OptiLink Video Services, OptiLink Data Services can connect you to the world and bring the world to you. All at an affordable price and with the unmatched customer service you've come to expect from Dalton Utilities.

PLEASE COMPLETE AND RETURN THE ENCLOSED OPTILINK SERVICE SELECTION CARD OR GO TO WWW.DUTIL.COM TO SIGN UP FOR YOUR OPTILINK SERVICES TODAY.

For more information, go to www.dutil.com or call 706.278.1313

OptiLink Video Services

Seeing is believing.

With OptiLink Video Services, your business can enjoy the best in analog and digital television, cable news and broadcast events, plus the latest in digital music and video on demand.

What makes OptiLink Video Services different is our world-class fiber optic network, which delivers quality digital video more dependably and more affordably. While some providers specialize in cable TV, OptiLink specializes in meeting the needs of your business.

Built-in dependability.

The built-in redundancy of the OptiLink network makes our services distinctly reliable. And our 24-hour expert customer service team is committed to delivering you assistance whenever you need it.

OptiLink Video Services helps keep your business informed and connected with up-to-the-minute news, information, alerts, special events, weather, and much more.

- 80 analog, 45 digital video, and 45 additional digital music channels – just for starters.
- Premium subscription offerings for hundreds of movies, performances, and sporting events.
- Plenty of add-on options, like HBO, Cinemax, Showtime, Starz!, NASCAR In Car, and many more.
- Access to Pay Per View (PPV).
- Real-time PPV video on demand.

The future of video is here.

OptiLink Video Services is future-ready. As we make new options available, you can enjoy them immediately. Our revolutionary fiber optic network lets us continuously offer the best in digital video and provide upgrades to you automatically.

For the full list of OptiLink channels, please refer to our Channel Line-up card included in this package.

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OptiLink Video Services

Service	Features	Price per month	Price per month with 2 or more OptiLink Services
Basic Package	80 Analog Channels	\$34.95	\$27.95
Digital Enhanced Package	Basic + 45 Digital Video and 45 Digital Music Channels	\$41.95	\$34.95
Digital Supreme Package	All Analog and Digital Channels <i>PLUS</i> all Premium Movie Packages	\$64.95	\$64.95
Premium Movie Packages	HBO (7 channels) Cinemax (4 channels) Showtime / The Movie Channel (8 channels) Starz! / Encore (10 channels)	1 st Package \$9.95, each additional package \$7.95.	1 st Package \$9.95, each additional package \$7.95.
Sports Subscription Packages	NBA/WNBA League Pass MLB Extra Innings ESPN Full Court Mega March Madness MLS Shootout NASCAR In Car NHL Center Ice	Prices will be announced on a seasonal basis.	Prices will be announced on a seasonal basis.
Digital Set Top Box Unit		1 st unit free, \$5.95 for each additional unit.	1 st unit free, \$5.95 for each additional unit.

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OptiLink Voice Services

Voice you can count on.

OptiLink Voice Services deliver all of the features you've come to expect from your business phone service, plus much more. More features, better value, and superior quality at a price that makes good business sense. Our extensive fiber optic network powers OptiLink Voice Services and brings unparalleled reliability and quality to local and long-distance phone service. With OptiLink, you have the best in voice technology and the best in service combined. Our 24-hour customer service team is dedicated to your business and trained to spot and resolve problems before they occur.

The right options, affordably priced.

OptiLink is all about options. We offer most of the calling features you pay for today in our Basic telephone package. But with OptiLink, there's no additional charge. With a variety of plans, covering everything from business phone service to advanced telecommunications capabilities, OptiLink has something for companies of all sizes and in every industry.

- High-value local and long-distance service for businesses.
- Advanced options, including high quality and feature rich voice mail and unified messaging.
- No need to change your existing telephone number.
- Scalability that enables your voice capabilities to grow with your business.
- Built-in network redundancy to help ensure continuous system availability.

And that's not all.

The real power in our world-class fiber optic network is that it's built for the future. With new advancements in voice technology come new services. And with OptiLink, you'll have access to the absolute latest and best offerings in phone and voice.

What is POSSIBLE™



See the reverse side for OptiLink Service details and pricing.

OptiLink Voice Services

Service	Features	Price per month	Price per month with 2 or more OptiLink Services
Basic Service	Local Service with Call Waiting, Caller ID, Speed Dialing, 3-Way Calling and more.	\$27.95	\$21.95
Basic Service - 2nd Line		add \$25.95 to Basic rate	add \$19.95 to Basic rate
Enhanced Service	Local Service with all the Basic features plus Voice Mail, Find Me, Unified Messaging and more.	\$35.95 <small>\$35.00 installation fee</small>	\$29.95 <small>\$35.00 installation fee</small>
Enhanced Service - 2nd Line		add \$33.95 to Enhanced rate	add \$27.95 to Enhanced rate
Virtual PBX*	Local Service with all the Enhanced features plus Call Pickup, Transfer and Extension Dialing.	\$37.95 <small>\$35.00 installation fee</small>	\$31.95 <small>\$35.00 installation fee</small>
PRI Circuit	PRI for PBX/Key System Trunk	\$650.00	\$650.00

*Enhanced Centrex-like service. Call for more details.

OptiLink Long Distance Telephone Services

(Please note that you must use OptiLink Long Distance if you use OptiLink Telephone Service).

Service	Minutes	Price
Basic Long Distance		\$0.05 <small>per minute</small>
250 Long Distance*	250 minutes <small>(minutes over 250 are \$.05 per minute)</small>	\$6.95 <small>per month</small>
500 Long Distance*	500 minutes <small>(minutes over 500 are \$.05 per minute)</small>	\$12.95 <small>per month</small>

*Minutes do not roll over month to month.

PLEASE COMPLETE NECESSARY FORMS

- All OptiLink Telephone customers must fill out the Long Distance Provider authorization form provided in this package and return it to us in the business reply envelope provided.
- If you wish to keep your existing telephone number, please fill out the Telephone Number Portability form provided in this package and return it to us in the business reply envelope provided.

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