



PREFERRED ALLIANCE

PARTNERING TO OPTIMIZE BUSINESS PERFORMANCE

ALLIANCE VALUE PROPOSITION

Since 1991, BearingPoint and Hyperion have collaborated to provide organizations with a world-class framework for measuring and managing performance, driving profitability, and complying with accounting and reporting standards. Through our alliance, BearingPoint delivers business methodologies and industry expertise while Hyperion offers powerful business performance management software, resulting in integrated solutions that drive return on investment in an accelerated time frame.

Working together, BearingPoint and Hyperion can empower decision makers to:

- Translate strategic objectives into actionable, measurable metrics for the entire enterprise
- Increase the accuracy, timeliness, completeness and transparency of financial information and reporting
- Comply confidently with the Sarbanes-Oxley Act of 2002
- Anticipate results and manage the enterprise effectively, allowing finance operations and business units to partner better

SOLUTION PORTFOLIO

ProvenCourseSM, BearingPoint's fully integrated global framework, provides accelerated, flexible solutions, enabling organizations to leverage technology for a stronger return on investment and offer enhanced services to their customers, vendors and employees. Hyperion's Business Performance Management software uniquely provides the technology to support the solutions developed by BearingPoint's World-Class Finance practice. This software drives performance by enabling business insights to support the creation of a performance-accountable organization. Hyperion combines powerful business and financial applications with a business intelligence platform in an intuitive, integrated environment that can be used by managers at all levels to support continuous performance improvement and accountability.

BearingPoint and Hyperion can impact organizations by enabling them to:

- Leverage a complete, best-in-class business performance management solution around process, people and technology
- Integrate data among budget systems, operational systems, financial systems and reporting systems

- Achieve a quicker and more efficient solution implementation, thus lowering costs and leading to a rapid return on investment

Hyperion software supports the following BearingPoint solutions:

Integrated Business Intelligence—We provide managers—from the chief executive officer on down—with a single point of access to an integrated dashboard of financial, operational and competitive performance metrics for their businesses. With performance management tools based on fully integrated enterprise performance data from every key transaction system, managers can readily access and analyze the information they need to make coordinated decisions in support of the enterprise strategy.

Sarbanes-Oxley Act of 2002—We combine financial and information technology experience to deliver an adaptable methodology and suite of tools that are easily integrated into an organization's strategy for meeting Sarbanes-Oxley requirements. A financial systems assessment and diagnostic helps determine potential weaknesses in relation to internal controls, data integrity and policies and procedures, enabling the organization to identify risk areas associated with chief financial officer/chief executive officer certification.

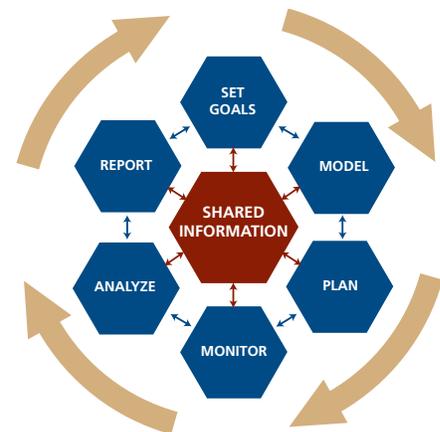
Financial Consolidation and Reporting—We focus on streamlining consolidation processes, selecting and implementing the proper systems and technologies, and leveraging BearingPoint's other Enterprise Solutions to support the collection of more accurate and timely financial and management information.

Integrated Planning—We help assess, design and implement the organizational, process, data and technology elements supporting the integrated planning process. The solution promotes effective planning, resource allocation, re-forecasting and prioritization and alignment of the planning process with day-to-day business operations.

BEST-IN-CLASS TECHNOLOGY

A core component of BearingPoint's solutions, Hyperion's Business Performance Management software has been designed based on business methodologies. At the heart of the Hyperion approach is a management cycle derived from best practices that encompass setting goals, modeling business drivers and anticipating results, planning to achieve performance and success objectives, monitoring key indicators, analyzing results based on predictions, and reporting results.

THE MANAGEMENT CYCLE



Use of the following software applications can give organizations the ability to understand, model, plan and manage for business success and to report confidently, openly and comprehensively on business performance:

- **Hyperion® Business Modeling**—An environment in which to model the interdependencies of a business, enabling organizations to test scenarios, optimize resources and predict profitability
- **Hyperion® Financial Management**—An enterprisewide financial management and reporting solution that can unify all decision makers across the enterprise

- **Hyperion® Performance Scorecard**—A solution to assist organizations with setting goals, as well as measuring and monitoring business performance using recognized score-carding methodologies
- **Hyperion® Planning**—A comprehensive budgeting and planning solution that drives collaborative, event-based planning processes throughout the organization

These applications run atop Hyperion’s industry-leading platform, Hyperion® Essbase® XTD. This business intelligence platform is the technology behind tens of thousands of business performance management applications developed by Hyperion, its customers and its partners. The platform meets customer requirements by delivering excellent scalability, broad usability, common user interface, rapid deployment, simple maintenance and high performance.

BEARINGPOINT SOLUTIONS AND HYPERION BUSINESS PERFORMANCE MANAGEMENT SOFTWARE MAP

		BEARINGPOINT SOLUTIONS			
		Integrated Business Intelligence	Sarbanes-Oxley	Financial Consolidation and Reporting	Integrated Planning
HYPERION BUSINESS PERFORMANCE MANAGEMENT SOFTWARE	Hyperion Business Modeling	●	●		●
	Hyperion Financial Management	●	●	●	
	Hyperion Planning	●	●		●
	Hyperion Performance Scorecard	●	●		●
	Hyperion Essbase XTD	●	●	●	●

ABOUT HYPERION

Hyperion is the global leader in business performance management software that enables companies to translate strategies into plans, monitor execution and gain insight to improve financial and operational performance. More than 6,000 customers use Hyperion’s flagship Business Performance Management suite of packaged and tailored applications and its leading business intelligence platform worldwide. Hyperion has a network of more than 330 partners to provide innovative and specialized business performance management solutions and services. Headquartered in Sunnyvale, Calif., Hyperion generated annual revenues of \$492 million in fiscal 2002. The company employs more than 2,200 people in 20 countries and is represented in 16 additional countries through distributor relationships.

THE BEARINGPOINT | HYPERION SOLUTION PORTFOLIO

The BearingPoint and Hyperion preferred alliance delivers the highlighted solution portfolio across industries.

SOLUTIONS	INDUSTRIES				
	Financial Services	Consumer & Industrial Markets	Public Services	High Technology	Communications & Content
STRATEGY, TRANSFORMATION & OPERATIONS					
CUSTOMER RELATIONSHIP MANAGEMENT					
SUPPLY CHAIN MANAGEMENT					
ENTERPRISE SOLUTIONS					
INTEGRATION SERVICES					
INFRASTRUCTURE SOLUTIONS					
MANAGED SERVICES					

INDUSTRY SUCCESSES

The combination of BearingPoint's extensive industry expertise and accelerated solutions and Hyperion's flexible and highly scalable Business Performance Management software has enabled our alliance to lead the market for large-scale deployments in the following key industries:

- Consumer & Industrial Markets
- Communications & Content
- Financial Services
- High Technology
- Public Services, including Higher Education and Healthcare

BUSINESS AND SYSTEMS ALIGNED. BUSINESS EMPOWERED.

BearingPoint is a leading global business advisor and systems integrator. Our experienced professionals help organizations around the world set direction to reach their goals and create enterprise value. By aligning their business processes and information systems, we empower our clients with the right business solutions to gain competitive leadership advantage—delivering measurable results in an accelerated time frame. To learn more, contact us at 1.866.BRNGPNT (+1.703.747.6748 from outside the United States and Canada) or visit our Web site at www.bearingpoint.com.



Business and Systems Aligned. Business Empowered.™

BearingPoint | 1676 International Drive | McLean, VA 22102 | 1.866.BRNGPNT | www.bearingpoint.com